

CARILLION PLC BANKRUPTCY¹ CASE STUDY

FILED ON 01/15/2018



CreditRiskMonitor's warning of Carillion plc's ("Carillion") bankruptcy risk was determined by a combination of factors:

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^{1.} Bankruptcy throughout this case study refers to a proceeding in the United Kingdom called "Compulsory Liquidation," which has several similarities to the U.S. Bankruptcy code.

MONTHLY AVERAGE FRISK® SCORE

CreditRiskMonitor's FRISK® score has been warning of financial stress at Carillion plc (LON: CLLN) for more than a year.

The company ultimately filed for bankruptcy on 1/15/2018.

Business Name	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2018
Dusiliess Name	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN
Carillion plc	5	5	4	4	4	4	3	2	2	1	1	1	1

BANKRUPT!

The FRISK® score is 96% accurate² in predicting the risk of corporate failure/bankruptcy over a 12-month horizon.

All FRISK® scores are recalculated every night for each subsequent 12-month period.

	FRISK	From	ptcy within 12 months
		0.00%	0.12%
Best	10		
	9	0.12%	0.27%
	8	0.27%	0.34%
	7	0.34%	0.55%
	6	0.55%	0.87%
	5	0.87%	1.40%
	4	1.40%	2.10%
	3	2.10%	4.00%
	2	4.00%	9.99%
Worst	1	9.99%	50.00%

While the percentage risk of bankruptcy varies at each FRISK® score, nearly all public companies that eventually go bankrupt enter the FRISK® "red zone" prior to filing. A FRISK® score of 5 or less is an important warning sign.

2. FRISK® score accuracy of 96% is based on backtesting of U.S. public companies; results may vary by country.

THE FRISK® SCORE COMPONENTS

At the core of the CreditRiskMonitor process is our 96% accurate FRISK® score, which indicates a company's level of financial stress on a scale of 1 to 10, based on the probability of bankruptcy over a 12-month horizon. When available, the FRISK® score incorporates a number of powerful risk indicators including:

A "Merton" type model using stock market capitalization and volatility Financial ratios, including those used in the Altman Z"-Score Model

Bond agency ratings from Moody's and Fitch

Crowdsourced CreditRiskMonitor Usage Data

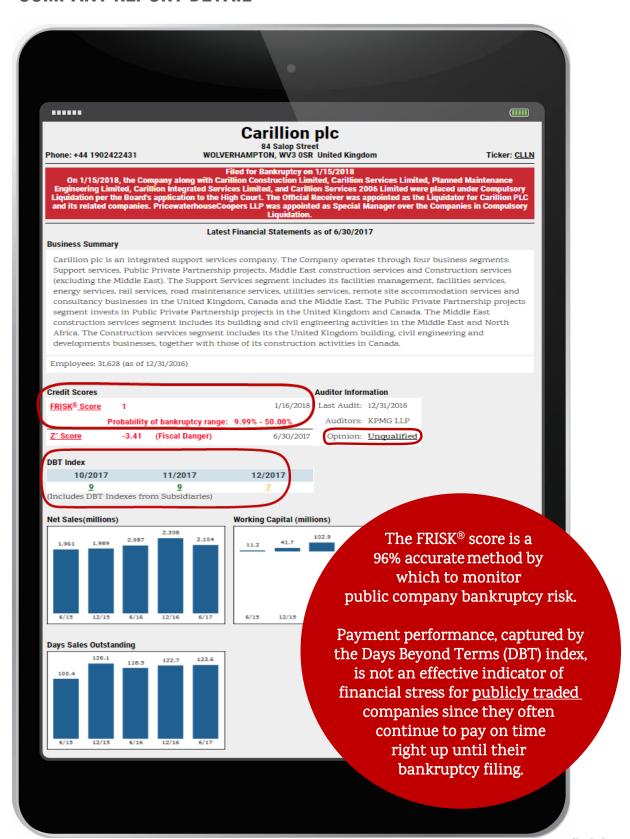
<u>Crowdsourcing</u> has enhanced the accuracy and timeliness of the FRISK® score. We collect and analyze data patterns from thousands of CreditRiskMonitor subscribers, including professionals from more than 35% of the Fortune 1000 and other large corporations worldwide.

The crowdsourcing advantage is even more powerful in our FRISK® score since many of the professionals who use our service are credit managers:

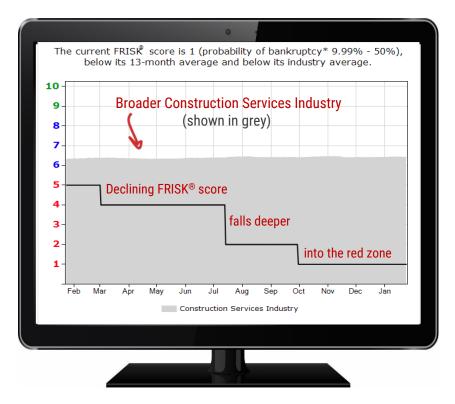
- Credit managers control one of the largest sources of working capital going into a company
- They are not held to the same "Fair Disclosure" restrictions that prevent nondisclosed information sharing on public companies
- Credit managers use a variety of non-public information sources such as their own company's management and sales representatives to be alerted to concerns in a public company's performance
- It is commonly known credit managers confidentially share information with other credit managers, thus collectively, their behavior helps to provide advanced insight to financial problems in public companies

Read more in Credit Research Foundation's quarterly journal article, "Assessing Public Company Financial Risk by Crowdsourcing the Research of Credit Professionals"

COMPANY REPORT DETAIL



FRISK® DEEP DIVE



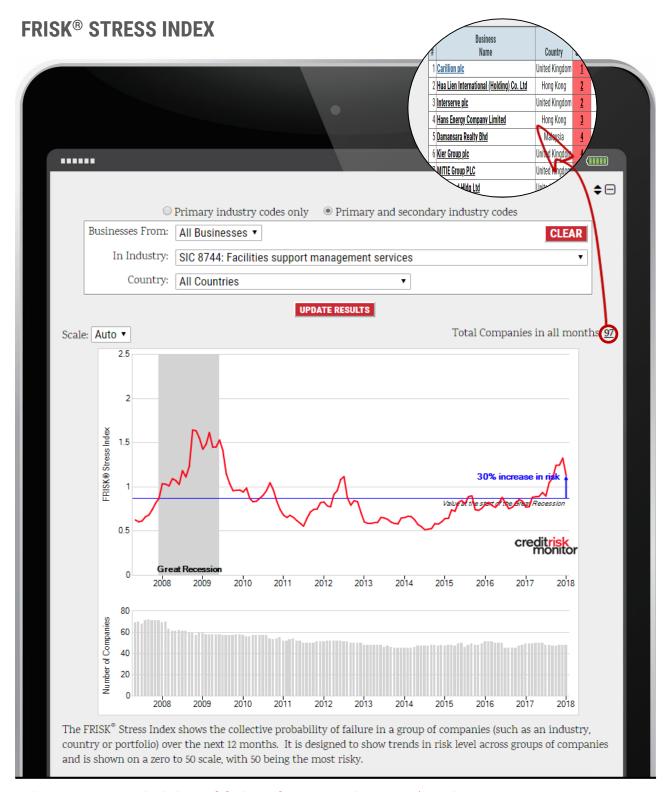
The FRISK® score relative to the broader Construction Services industry raises an additional red flag signaling heightened risk relative to peers, as well...

MAKING IMMEDIATE ATTENTION REQUIRED.

ADJUSTED MARKET CAP VOLATILITY



One of the inputs of the FRISK® score is a company's market cap volatility, adjusted for dividends, over the course of a year. Incorporating this information allows us to capture the "wisdom of markets" on a daily basis. This ensures our subscribers are getting the most up to date view of the risks they face since stocks tend to be more liquid and faster moving than bond prices and ratings.



The average probability of failure for SIC code 8744 (Facilities Support Management Services) reflects an industry subsector whose risk has increased 30% since 2007. Carillion is among the weakest names in the industry as evidenced by its FRISK® score of 1.

PEER ANALYSIS ON ALTERNATE SUPPLIERS AND CUSTOMERS

uarter: 2017.2 ▼

Carillion demonstrates bottom quartile ranking in key financial ratios (shown in red) vs. its Construction Services industry peers.

Peer Analysis

The Peer Analysis expands to provide a ranking of a company's competitors, which can help provide options for alternate suppliers or new customers.

er Group: Sector: Capital Goods, Industry: Construction Services REFRESH [Sector: Capital Goods] [Industry: Construction Services] [Calendar Year/Quarter: 2017.2] Ranking Number Within Of Peer Group Range **Businesses in Peer Group: 4744** Peer Peers Company Group Ranked Value Low Median High **Credit Ratings** ZScore 1473 1538 Performance ratios: Net Sales (Thousands of U.S. Dollars) N/A 0 229,367 19,430,000 N/A -11,200.00 Gross Margin % Of Sales 1399 8.00 19.95 3.746.7 Gross Margin % Of Sales -- TTM 1428 5,407.62 SG&A % Of Sales 261 1615 4.70 Vijay Shanthi Builders Ltd SG&A % Of Sales -- TTM 0.11 245 4.56 1646 Viver Incorporadora e Construtora SA Operating Margin % Of Sales 1708 -53.00 -78,933,63 Operating Margin % Of Sales TTM 1571 -23.14 -51,180.95 3 Daldrup & Soehne AG 1724 EBITDA Margin Of Sales 786 843 -45.68 -68,554.30 4 Vietnam Investment Constructn & Trdg JSC 850 -48,219.05 EBITDA Margin Of Sales -- TTM 924 -19.865 Resbud SA Net Profit Margin % Of Sales 1589 1708 -53.41 -79,800.82 6 Housing Development & Infrastructure Net Profit Margin % Of Sales - TTM 1565 -24.19 -37,566.67 1724 7 Housing Development & Infrstrctr Ltd (P) Pre-tax Income % Of Sales 1591 <u>1708</u> -54.83 -79,800.82 UMT United Mobility Technology AG Effective Tax Rate 429 -40,252.78 1700 2.78 21. MA Eigenheimbau AG Depreciation % Of Prop/Plant/Equipment 250 1496 Capital Expense % Of Prop/Plant/Equipment 780 1082 27.49 0.00 12.95 28,966,22 Interest Coverage 700 759 -5.77-1,381.52 4.29 79,490.88 36,241.92 Interest Coverage -- TTM 804 -4.93-3,746.29 4.49 872 Liquidity ratios: Cash Ratio 0.17 0.00 0.29 330.43 1023 1563 Quick Ratio 0.70 -0.09 0.77 332.59 830 1503 **Current Ratio** 1452 4,341.67 1563 Efficiency ratios: Accounts Receivable Turnover 2.95 -30.588.50 3.89 49.225.65 1019 1666 Days Sales Outstanding 1094 123.60 -11,560.76 62,009.22 1705 85.75 6 of Inventory Financed by Vendors 3.490.05 48 82.50 1303 0.00 % of Inventory Financed by Vendors -- TTM 1429 3,005.07 0.00 Inventory Turnover 124 -416.181574 56.88 BEH-Property Co Ltd Inventory Turnover TTM -533.53 130 1587 57.46 2 Bharti Infratel Ltd -80,926.72 Days Sales in Inventory 132 1505 6.42 **Inventory to Working Capital** 3 EDRASIS - C.PSALLIDAS S.A. Accounts Payable Turnover 1087 1556 1.89 4 Everbright Jiabao Co Ltd Accounts Payable Turnover -- TTM 1133 1576 2.09 5 Firma Energozashchita OAO (P) Leverage & debt coverage: 6 Hock Lian Seng Holdings Limited **Total Debt to Equity Ratio** 0.00 N/A 1421 **Debt to Tangible Equity Ratio** N/A O. Pacific Century Premium Developm N/A 1363 0.00 **Total Debt to Assets Ratio** 825 1477 0.26 0.00 0.23 Eor Industry Limited Short-Term Debt % of Total Debt 140 3.84 0.00 Short-Term Debt % of Working Capital 38,194.56 Liabilities to Net Worth Ratio 1484 1.51 1.119.49 N/A N/A 0.00 Total Liabilities to Equity Ratio N/A 1546 N/A 0.00 1.42 269.17 TTM EBITDA Over Total Debt 831 -0.9198.58 4.324.87 Green - Ranked in Upper Quartile of Peer Group White - Ranked in the Middle Two Quartiles of Peer Group Red - Ranked in Lower Quartile of Peer Group Orange - Confidential TTM = trailing 12 months Grey - Data is Not Available N/A = Not Available

SEQUENTIAL PERFORMANCE RATIOS

H1 2017
impairment charges
of £734M contribute
to operating margin
and income turning
negative

•••••					
Perf	ormance Ra		juential		
	(Thousands of	British Pounds)			
Period Ended	6 mos 6/30/2017	6 mos 12/31/2016	6 mos 6/30/2016	6 mos 12/31/2015	6 mos 6/30/2015
Net Sales £	£2,103,600	£2,308,300	£2,086,600	£1,989,400	£1,961,300
% change	-8.87%	10.62%	4.89%	1.43%	-0.59%
Gross Margin £	£168,200	£181,500	£169,200	£188,800	£152,100
% change	-7.33%	7.27%	-10.38%	24.13%	-16.75%
% of sales	8.00%	7.86%	8.11%	9.49%	7.76%
change as % of incremental sales	n/m	5.55%	-20.16%	130.61%	n/m
SG&A £	£98,900	£102,500	£101,500	£97,500	£77,700
% change	-3.51%	0.99%	4.10%	25.48%	-8.16%
% of sales	4.70%	4.44%	4.86%	4.90%	3.96%
change as % of incremental sales	n/m	0.45%	4.12%	70.46%	n/m
Operating margin £	(£1,114,900)	£94,200	£102,200	£104,100	£102,800
% change	-1,283.55%	-7.83%	-1.83%	1.26%	1.58%
% of sales	-53.00%	4.08%	4.90%	5.23%	5.24%
change as % of incremental sales	n/m	-3.61%	-1.95%	4.63%	n/m
EBITDA £	(£960,900)	£84,700	£66,500	£79,000	£65,000
% change	-1,234.47%	27.37%	-15.82%	21.54%	-31.43%
% of sales	-45.68%	3.67%	3.19%	3.97%	3.31%
change as % of incremental sales	n/m	8.21%	-12.86%	49.82%	n/m
EBIT £	(£986,900)	£59,500	£46,700	£55,700	£42,900
% change	-1,758.66%	27.41%	-16.16%	29.84%	-39.92%
% of sales	-46.91%	2.58%	2.24%	2.80%	2.19%
change as % of incremental sales	n/m	5.77%	-9.26%	45.55%	n/m
Pre-tax income £	(£1,153,300)	£62,800	£83,900	£87,600	£67,500
% change	-1,936.47%	-25.15%	-4.22%	29.78%	-10.12%
% of sales	-54.83%	2.72%	4.02%	4.40%	3.44%
change as % of incremental sales	n/m	-9.52%	-3.81%	71.53%	n/m
Net income (loss) £	(£1,123,600)	£56,400	£67,800	£78,100	£54,700
	-2,092.20%	-16.81%	-13.19%	42.78%	-14.66%
	-53.41%	2.44%	3.25%	3.93%	2.79%
Interest (emental sales	n/m	-5.14%	-10.60%	83.27%	n/m
	(£32,100)	£5,000	£12,200	£7,400	£8,300
coverage ratio	2.78%	7.96%	14.54%	8.45%	12.30%
urns negative in	£18,600	£18,200	£13,000	£11,500	£13,900
1 2017; recurring	0.88%	0.79%	0.62%	0.58%	0.71%
$lue{oldsymbol{arphi}}$	95.88%	90.55%	75.58%	91.27%	78.09%
negative free (ized)	26.35%	24.85%	17.95%	16.81%	20.24%
cash flow	£19,400	£20,100	£17,200	£12,600	£17,800
	-3.48%	16.86%	36.51%	-29.21%	9.20%
(annualized)	27.49%	27.44%	23.75%	18.42%	25.92%
Interest coverage ratio	-14.65% (5.77)	51.77%	47.58%	95.27%	127.83%
Interest coverage ratio % change	-176.36%	7.56 -13.57%	8.75 -14.71%	10.26 113.09%	4.81 -52.77%
Free cash flow £	(£309,400)		(£80,400)	£48,400	(£5,500)
% change	-365.81%	244.78%	-266.12%	980.00%	-110.02%
Source:	Interim Report	244.70% ARS	Interim Report	ARS	Interim Report
Source.	9/29/2017	3/29/2017	8/24/2016	3/21/2016	8/26/2015
	2,22,2017	2,22,2017	0,2.,2010	5,21,2010	5, 25, 2010

SEQUENTIAL LEVERAGE RATIOS

Recurring negative tangible net worth suggests that all loanable collateral has been exhausted Leverage Ratios - Sequential (Thousands of British Pounds) **Period Ended** 12/31/2016 6/30/2017 6/30/2016 12/31/2015 6/30/2015 Total debt £ £961,200 £688,700 £666,300 £632,000 £621,300 % change 39.57% 3.36% 5.43% 1.72% -4.31% Stockholders' equity £ £701,100 £940,500 £993,500 £910,000 (£435,500) 4.27% % change -162.12% -25.45% -5.33% 9.18% Total debt to equity ratio 0.98 0.71 0.68 0.64 n/a % change n/a 38.65% 11.38% -6.83% -8.24% Tangible net worth £ (£1,986,700) (£968,200) (£712,200) (£640,400) (£735,700) % change -105.20% -35.95% -11.21% 12.95% 0.77% £3.870.100 Total assets £ £4,433,100 £4,020,700 £4.035,600 £3,669,400 -17.23% 10.26% 3.89% % change Working capital Total debt to assets ratio 0.26 0.16 0.17 turns negative 68.60% -6.22% 1.479 % change in H1 2017; Tangible assets £ £2,763,800 £2,368,00 £2,118,200 is insufficient to % change -23.36% 16.71% 5.89 meet short-term Short-term debt £ £36,900 £96,700 £35,90 liabilities in 3 of the -61.84% 169.36% % change 7.16% last 5 periods 5.39% Short-term debt % of total debt 3.84% 14.04% -72.66% 160.60% 1.65% 2.14% % change Short-term debt % of working capital -6.34% 184.54% 34.89% 80.34% 234.82% % change -103.43% 428.95% -56.57% -65.79% 196.02% £3,125,600 Total liabilities £ £4,104,900 £3,732,000 £3,080,200 £2,876,600 9.99% 21.16% 7.08% -7.97% 3.37% % change Total liabilities to equity ratio 5.32 3.28 2.90 3.43 n/a 62.53% 13.11% -15.70% -0.87% % change n/a Total debt to EBITDA ratio (annualized) 4.07 5.01 4.00 4.78 n/a 39.56% % change n/a -18.85% 25.25% -16.30% Source: Interim Report ARS Interim Report ARS Interim Report 9/29/2017 3/29/2017 9/29/2017 3/21/2016 8/26/2015

SEQUENTIAL LIQUIDITY RATIOS AND RATES OF RETURN

Current ratio Working capital is ranked in lower drastically quartile of peer decreases & group in the last turns negative in 5 periods H₁ 2017 **Liquidity Ratios – Sequential** (Thousands of British Pounds) **Period Ended** 6/30/2017 12/31/2016 6/30/2016 12/31/2015 6/30/2015 £2,269,800 £1,926,700 £1,812,800 £1,960,700 Current assets £ £1,682,200 % change -25.89% 17.81% 6.28% -7.54% 5.83% % of short-term debt 4,558.81% 2,347.26% 5,366.85% 5,411.34% 7,455.13% Current liabilities £ £2,264,400 £2,217,400 £1,823,800 £1,771,100 £1,949,500 % change 2.12% 21.58% 2.98% -9.15% 7.81% Working capital £ (£582,200) £52,400 £102,900 £41,700 £11,200 -49.08% 146.76% -74.83% % change -1,211.07% 272.32% 2.47% 0.29% % of sales (annualized) -13.84% 1.14% 1.05% Cash £ £390,400 £469,800 £375,700 £462,200 £421,700 % change 25.05% -16.90% -18.71% 9.60% -11.02% 1,379.70% % of short-term debt 1,057.99% 485.83% 1,046.52% 1,603.42% Cash ratio 0.17 0.21 0.21 0.26 0.22 % change -18.64% 2.86% -21.07% 20.67% -17.47% Quick assets £ £1,575,700 £2,133,800 £1,814,400 £1,732,700 £1,899,400 % change -26.16% 17.60% 4.72% -8.78% 64.54% % of short-term debt 4,270.19% 2,206.62% 5,054.04% 5,172.24% 7,222.05% **Ouick ratio** 0.70 0.96 0.99 0.98 0.97 -3.27% % change -27.68% 1.69% 0.41% 52.62% Current ratio 0.74 1.02 1.06 1.02 1.01 -27.42% -1.84% % change -3.10% 3.21% 1.77% Interim Report ARS Interim Report ARS Interim Report 3/21/2016 9/29/2017 3/29/2017 9/29/2017 8/26/2015

Returns on drastically negative in H1 2017	Rate o	of Return - S	•		(1111)
Period Ended	6 mos 6/30/2017	6 mos 12/31/2016	6 mos 6/30/2016	6 mos 12/31/2015	6 mos 6/30/2015
Return on equity	-160.26%	6.00%	6.82%	8.58%	6.27%
% change	-2,772.47%	-12.13%	-20.48%	36.93%	-6.96%
Return on total assets	-27.73%	1.33%	1.72%	1.98%	1.38%
% change	-2,178.59%	-22.36%	-13.02%	43.26%	-20.37%
Return on tangible assets	-46.03%	2.20%	2.95%	3.38%	2.34%
% change	-2,194.09%	-25.36%	-12.78%	44.20%	-22.50%
Source:	Interim Report 9/29/2017	ARS 3/29/2017	Interim Report 8/24/2016	ARS 3/21/2016	Interim Report 8/26/2015

NEWS ALERTS: A TIMELINE OF CONCERNING HEADLINES

Carillion warned	that it expected H1 20	17 operating profit to be lower than forecasts; CEO steps down.
7/10/2017	Stock Market Wire	Carillion strategic review as H1 operating profits fall short
The stock hit a r sale.	new low of 57.25 pence	on speculation the company may seek to raise money via a big share
7/13/2017	CRMZ News Service	Carillion Bondholders Brace for Painful Talks as Shares Plunge
•	nnounced the immediate on September 30th.	e appointment of a new CFO. Its COO and two managing directors
9/11/2017	Stock Market Wire	Carillion finance director steps down
H1 2017 year-ov 1,757% to £(1.1		me decreased by 1,191% to £(1.11) billion; net income decreased
9/30/2017	CRMZ News Service	Carillion plc – updated financials available
Carillion seeked	to defer the 12/31/17	test date for its financial covenants.
11/17/2017	Reuters	Carillion sees 2017 profits "materially lower", expects covenant breach as at Dec. 31
		enced an investigation in connection with the timeliness and content ween December 7, 2016 - July 10, 2017.
1/3/2018	Reuters	Carillion Plc Says FCA Probing Into Co
Carillion was sw	amped by pension liabi	lities of at least £2.2 billion; pension deficit stood at £580 million.
1/11/2018	Reuters	Pensions Regulator And Whitehall Officials Will Hold Talks On Friday About Carillion's Pension Deficit - Sky News
British governm	ent was informed to co	nsider all options - including bringing state contracts in-house.
1/11/2018	Reuters	UK's Unite Says "Govt Must Consider All Options As Concerns Grow On Carillion's Future"
Cavillian filed fo	r compulacry liquidatio	n
Carillon Illed 10	r compulsory liquidatio	

ABOUT THIS REPORT/CONTACT CREDITRISKMONITOR



CreditRiskMonitor is a financial risk analysis and news service that helps credit, supply chain and financial professionals stay ahead of and manage risk quickly, accurately and cost effectively. More than 35% of the Fortune 1000, plus over a thousand other large corporations worldwide, rely on our financial risk coverage of over 57,000 global public companies.

CreditRiskMonitor Bankruptcy Case Studies provide post-filing analyses of public company bankruptcies. Our case studies educate subscribers about methods they can apply to assess bankruptcy risk using CreditRiskMonitor's proprietary FRISK® score, robust financial database and timely news alerts.

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