

# HIGH RISK REPORT J. C. PENNEY COMPANY, INC. October 27, 2017



CreditRiskMonitor's assessment of J. C. Penney, Company 's ("JCP") "high risk" status has been determined by a combination of factors:

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## MONTHLY AVERAGE FRISK<sup>®</sup> SCORE

CreditRiskMonitor's proprietary FRISK<sup>®</sup> score has J. C. Penney Company, Inc. (NYSE: JCP) at a  $\underline{1}$ , the highest probability of bankruptcy in the next 12 months.

Business Name	2016	2016	2016	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017
	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT
J. C. Penney Company, Inc.	3	3	3	3	3	2	2	2	2	2	1	1	1

The FRISK<sup>®</sup> score is 96% accurate in predicting the risk of corporate failure/bankruptcy over a 12-month horizon. All FRISK<sup>®</sup> scores are recalculated every night for each subsequent 12-month period.

	FRISK	roodonic, or oanne	ptcy within 12 month
		From	То
Best	10	0.00%	0.12%
	9	0.12%	0.27%
	8	0.27%	0.34%
	7	0.34%	0.55%
	6	0.55%	0.87%
	5	0.87%	1.40%
	4	1.40%	2.10%
	3	2.10%	4.00%
	2	4.00%	9.99%
Worst		9.99%	50.00%

While the percentage risk of bankruptcy varies at each FRISK<sup>®</sup> score, 96% of public companies that eventually go bankrupt enter the FRISK<sup>®</sup> "red zone" prior to filing. A FRISK<sup>®</sup> score of 5 or less is an important warning sign.

The FRISK<sup>®</sup> score shows that J. C. Penney Company, Inc. is facing significant financial distress.

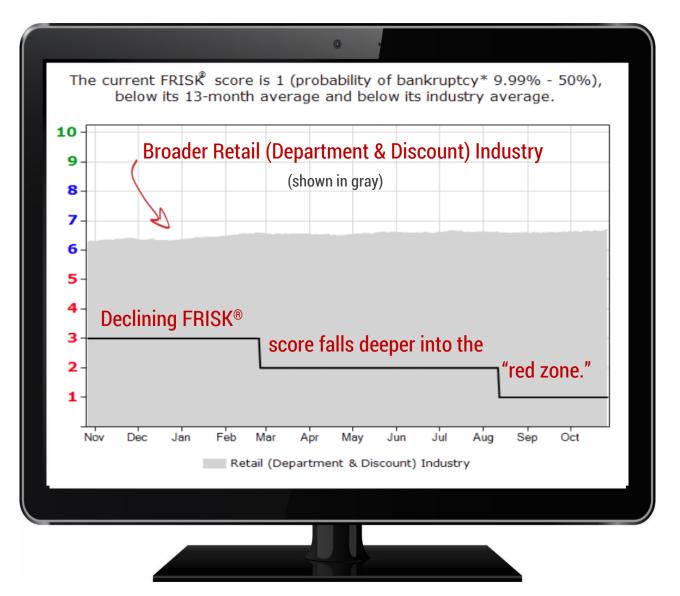
#### **COMPANY REPORT DETAIL**

				•					
Phone: (972)	243-1100	J. (		)1 Legacy Dr					
			Latest Financial	Statements a	as of 7/29/2017				
Business Su	mmary								
stores and distributio sells famil JCPenney,	l through its W on facilities and ly apparel and f home furnishi	ebsite. It fulf d stores or fro footwear, acc ings and appl	ills online custo om its suppliers essories, fine ar	omer purch s' warehouse nd fashion je tion, its dep	s generally accept returns from sales made in ases by direct shipment to the customer from its es and by in store customer pick up. The Company ewelry, beauty products through Sephora inside artment stores provide its customers with services, decorating. (Source: 10-K)				
Employees	: 106,000 (as of 1	1/28/2017)			Federal Tax Id: 260037077				
Credit Score	•				Auditor Information				
FRISK <sup>®</sup> Sco				10/27/2017	Last Audit: 1/28/2017				
	Probability o	f bankruptcy i	ange: 9.99% - 5	50.00%	Auditors: KPMG LLP				
Z" Score		(Fiscal Dange		7/29/2017	Opinion: Unqualified				
Agency Cred	it Ratings								
Rating Agency	Long Term Rating	Outlook	Short Term Rating	Watch	The FRISK <sup>®</sup> score is the best method available to monit				
Moody's	B1	Stable	SGL-1	OFF	public company bankruptcy ri				
<u>S&amp;P</u>	B+	Stable			public company bankrupicy II				
Fitch	B+	Stable	NR						
DBT Index					Payment performance, captured				
7/20	)17	8/2017	9/2	017	the Days Beyond Terms (DBT) in				
9		9		9	is not an effective indicator of				
	BT Indexes fron	_			financial stress for <u>publicly trac</u>				
					companies since they often				

creditrisk monitor 3

continue to pay on time right up until their bankruptcy filing.

#### **FRISK® DEEP DIVE**



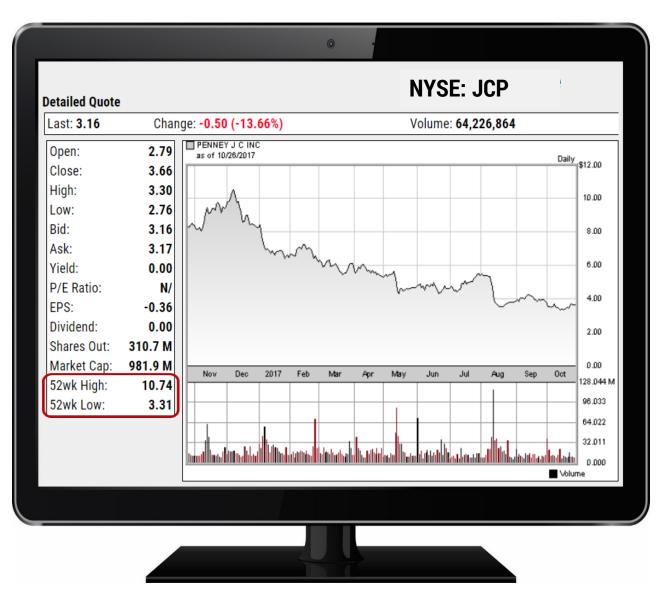
The FRISK<sup>®</sup> score relative to the broader Retail (Department & Discount) industry raises an additional red flag signaling heightened risk relative to peers, as well. **Immediate attention is required**.

**Crowdsourcing** has enhanced the accuracy and timeliness of the FRISK<sup>®</sup> score since it was added. Crowdsourcing is modeled through what is known as the Activity Score. The Activity Score collects and analyzes data patterns from thousands of CreditRiskMonitor subscribers, including financial professionals from more than 35% of the Fortune 1000. By integrating crowdsourcing, market sentiment, credit agency ratings, and financial information, the FRISK<sup>®</sup> score now has a 96% accuracy rating for predicting financial distress over a 12-month timeframe.

Learn more about CreditRiskMonitor's crowdsourcing method.



## **ADJUSTED PRICE VOLATILITY**



One of the inputs of the FRISK<sup>®</sup> score is a company's stock price volatility, adjusted for dividends, over the course of a year. Incorporating this information allows us to capture the "wisdom of markets" on a daily basis. This ensures our subscribers are getting the most up to date view of the risks they face since stocks tend to be more liquid and faster moving than bond prices and ratings.

SK® S1	TRESS IN	DEX								Business	
									#	Name	Country
									1 Bon-Ton St	ores Inc	United States
										<u>y Company, Inc.</u>	United States
										rcus Group Ltd LLC	United States
									4 Sears Hold		United States
										etown and Outlet Store	
									6 Burlington	Stores Inc	United States
								)	7 HSN, Inc.		United States
				<u>.</u>					8 Macy's Inc		United States
									Q <u>Dillard's, In</u>		United States United Stat
FRISK <sup>®</sup>	Stress Inde	x - SIC cl	assificat	tion: Dep	artmen	t store	es loca	ated in	the Un	ited Stat	es
		Primary ind	ustry codes (	only OPrin	mary and s	secondary	y industry	y codes		2 <b>T-</b>	
	Businesses From	All Busines	ses 🔹						CLEAR	2	
	In Industry	: SIC 5311: D	epartment s	tores						·	
	Country	United State									
	Country	United State	es			•					
				UPDATE RES						_ /	
				UPDATE RES	ULIS						
Scale	e: Auto 🔻						Total C	Companie	es in all mo	nths 15	
ocun	12							1		G	
	200	reat Recession 8 2009	2010 20	June 2012	20'13	20'14	Value at th 2015	e start of Line C	editrisk monitor 2017		
	2002	8 2009	2010 20	11 2012	2013	2014	2015	20'16	2017		
The		ex shows the c	ollective pro	bability of fa	ilure in a g	roup of c	romnanie	s (such a	s an indust	rv.	
	FRISK® Stress Inde										
coun		ver the next 1	2 months. It	t is designed t	to show tre						

The average probability of failure for SIC code 5311 (Department Stores) has increased 733% since 2007. J. C. Penney Company, Inc. is among the weakest names in the industry as evidenced by its FRISK<sup>®</sup> score of 1.



#### **PEER ANALYSIS**

JCP demonstrates bottom quartile ranking in key financial ratios (shown in red) vs. its Retail (Department & Discount) industry peers. r: 2017.2 🔻 up: Sector: Services, Industry: Retail (Department & D

CreditRiskMonitor users can drill down to show a ranking of a company's competitors, which can help provide alternate suppliers or new customers.

REFRESH	-					
ces] [Industry: Retai			nt)] [Calend	ar Yea		
	Ranking Within	Number Of				
Businesses in Peer Group: 499	Peer	Peers	Company	P	eer Group Ra	nge
businesses in reel oloup. 499	Group	Ranked	Value	Low	Median	High
	Credit R					
ZScore	157	189	-0.14	-32.96	2.03	Company
	Performan					Wing On Company International Ltd
Net Sales (Thousands of U.S. Dollars)	8	18	2,962,000	148,949	1,416,395	2 Shanghai Join Buy Co., Ltd
Gross Margin % Of Sales	74	188	35.08	-72.91	30.6	3 Metro Holdings Limited
Gross Margin % Of Sales TTM	73	189	35.21	0.12	29.5	4 Lifestyle International Holdings Ltd 5 Rimo International Lestari Tbk PT
SG&A % Of Sales	130	188	28.29	0.75	250	6 Ruentex Development Co Ltd
SG&A % Of Sales TTM	132	189	28.09	0.33	20	7 TONLIN DEPARTMENT STORE CO., LTD.
Operating Margin % Of Sales	160	<u>195</u>	0.61	-129.59	5.8	8 Minsheng Holdings Co Ltd
Operating Margin % Of Sales TTM	156	<u>195</u>	1.68	-78.83	5.60	9 Central Pattana PCL
EBITDA Margin Of Sales	60	<u>81</u>	1.83	-23.29	9.11	10 Matahari Department Store Tbk PT Golden Eagle Retail Group Limited
EBITDA Margin Of Sales TTM	60	<u>87</u>	6.26	-5.38	9.23	In HNA Infrstrctr Invstmt
Net Profit Margin % Of Sales	171	195	-2.09	-120.59	3.28	152.53
Net Profit Margin % Of Sales - TTM	166	195	-0.94	-83.73	3.36	108.69
Pre-tax Income % Of Sales	171	195	-2.06	-120.59	4.96	158.39
Effective Tax Rate	14	<u>195</u>	-1.64	-143.06	26.05	358.36
Depreciation % Of Prop/Plant/Equipment	87	133	13.05	1.37	8.90	56.91
Capital Expense % Of Prop/Plant/Equipment	89	<u>156</u>	9.88	0.04	8.68	442.84
Interest Coverage	56	<u>70</u>	1.81	-26.18	6.49	93.82
Interest Coverage TTM	62	<u>81</u>	2.29	-20.90	7.68	82.71
	Liquidity					
Cash Ratio	131	<u>191</u>	0.14	0.00	0.26	7.97
Quick Ratio	N/A	<u>181</u>	N/A	0.03	0.46	8.19
Current Ratio	66	<u>191</u>	1.45	0.10	1.11	49.94
to construct a provident to Transmission	Efficienc	/		0.60	05.04	Company ne.
Accounts Receivable Turnover	N/A	184	N/A	0.63	35.31	1 Baida Group Co., Ltd. 2 China National Complete Import & Export
Days Sales Outstanding	5	<u>195</u>	0.00 34.21	0.00	9.46	3 Five Below Inc
% of Inventory Financed by Vendors % of Inventory Financed by Vendors TTM	152	179	34.21	2.20	100.9	4 Maoye Communication and Network Co Ltd
	158	<u>182</u> 191	2.69	0.00	101.8	5 Ningbo Zhongbai Co Ltd
Inventory Turnover Inventory Turnover TTM	146	191	2.69	0.00		6 RAINBOW DEPARTMENT STORE CO., LTD.
Days Sales in Inventory	152	186	135.85	0.00	67.0	7 Shanghai Lansheng Corporation
Inventory to Working Capital	90	187	2.69	2173.88	0.1	8 AEON Stores (Hong Kong) Co., Limited 9 Nama d.d. Ljubljana
Accounts Payable Turnover	55	184	0.35	0.00	6.13	10 Zhongxing Shenyang Comrcl Bldg Gp Co Ltd
Accounts Payable Turnover TTM	74	187	7.48	0.00	6.12	11 Shanghai Xujiahui Commercial Co Ltd
recounter a gable randorer Frid	Leverage & de			0.00	0.72	via Co., Ltd.
Total Debt to Equity Ratio	171	175	3.72	0.00	0.61	5.57
Debt to Tangible Equity Ratio	154	107	3.72	0.00	0.71	26.00
Total Debt to Assets Ratio	167	179	0.52	0.00	0.25	0.78
Short-Term Debt % of Total Debt	16	169	5.61	0.00	46.64	100.00
Short-Term Debt % of Working Capital	45	173	23.35	-6,200.00	0.82	6,910.08
Liabilities to Net Worth Ratio	156	180	6.21	0.05	1.70	62.31
Total Liabilities to Equity Ratio	177	188	6.21	0.05	1.48	62.02
TTM EBITDA Over Total Debt	54	81	0.18	-0.59	0.34	8.29
	Green	ı - Ranked	in Upper Qua	artile of Pee	er Group	
					of Peer Group	p and a second se
	Red	- Ranked ir	Lower Quar	rtile of Pee	r Group	
TTM = trailing 12 months		Ora	nge - Confid	lential		
N/A = Not Available		Grey -	Data is Not	Available		

**Peer Analysis** 

REERESH

#### **QUARTERLY PERFORMANCE RATIOS**

Narrow

operating margins

and recurring

## Q2 year-over-year EBIT decreased significantly

				sign	ificantly
net losses Perform	nance Ratios		ial Quarter	's	
	(Thousands	of U.S. Dollars)			
	13 weeks	13 weeks	13 weeks	13 weeks	13 weeks
Period Ended	7/29/2017	4/29/2017	1/28/2017	10/29/2016	7/30/2016
Net Sales \$	\$2,962,000	\$2,706,000	\$3,961,000	\$2,857,000	\$2,918,000
% change	9.46%	-31.68%	38.64%	-2.09%	3.81%
Gross Margin \$	\$1,039,000	\$983,000	\$1,312,000	\$1,062,000	\$1,084,000
% change	5.70%	-25.08%	23.54%	-2.03%	6.48%
% of sales	35.08%	36.33%	33.12%	37.17%	37.15%
change as % of incremental sales	21.88%	n/m	22.64%	n/m	61.689
SG&A \$	\$838,000	\$841,000	\$939,000	\$889,000	\$855,000
% change	-0.36%	-10.44%	5.62%	3.98%	-2.179
% of sales	28.29%	31.08%	23.71%	31.12%	29.30%
change as % of incremental sales	-1.17%	n/m	4.53%	n/m	-17.769
Operating margin \$	\$18,000	(\$105,000)		\$23,000	\$42,00
% change	117.14%	-138.32%	1,091.30%	-45.24%	61.549
% of sales	0.61%	-3.88%	6.92%	0.81%	1.449
change as % of incremental sales	48.05%	n/m	22.74%	n/m	14.95
EBITDA \$	\$143,000	\$39,000	\$428,000	\$172,000	\$190,000
% change	266.67%	-90.89%	148.84%	-9.47%	21.799
% of sales	4.83%	1.44%	10.81%	6.02%	6.519
change as % of incremental sales	40.63%	n/m	23.19%	n/m	31.789
EBIT \$	(\$1,000)		\$275,000	\$23,000	\$37,00
% change	99.06%	-138.55%	1,095.65%	-37.84%	1,750.009
% of sales	-0.03%	-3.92%	6.94%	0.81%	1.279
change as % of incremental sales	41.02%	n/m	22.83%	n/m	32.719
Pre-tax income \$	(\$61,000)	(\$192,000)	\$186,000	(\$64,000)	(\$51,000
% change	68.23%	-203.23%	390.63%	-25.49%	26.099
% of sales	-2.06%	-7.10%	4.70%	-2.24%	-1.75%
change as % of incremental sales	51.17%	n/m	22.64%	n/m	16.829
Net income (loss) \$	(\$62,000)	(\$180,000)	\$192,000	(\$67,000)	(\$56,000
% change	65.56%	-193.75%	386.57%	-19.64%	17.65%
% of sales	-2.09%	-6.65%		-2.35%	-1.929
change as % of incremental sales	46.09%	n	Net incom	n/m	11.229
Tax expense \$	\$1,000	1312		55.000	\$5,00
Effective tax rate	-1.64%		om the hol	· · · · ·	-9.80%
Depreciation expense \$	\$144,000	<sup>\$1</sup> sease	on is not e	nough 000	\$153,000
% of sales	4.86%		ffset JCP's	22%	5.24%
% of capital expenses	132.11%	· · · · ·		10/0	126.45%
% of PP&E, net (annualized)	13.05%	thro	oughout th	e rest .77%	12.99%
Capital expenditures \$	\$109,000	\$8. of	the fiscal	vear 2,000	\$121,000
% change	31.33%	-42.7	, into into car	0.03%	210.269
% of PP&E, net (annualized)	9.88%	7.35%		10.45%	10.279
% of working capital (annualized)	37.51%	23.93%	40.32%	39.58%	40.159
Interest coverage ratio	1.81	0.45	4.81	1.98	2.04
% change	303.77%	-90.68%	143.25%	-3.23%	24.419
Free cash flow \$	\$293,000	(\$429,000)	\$590,000	(\$315,000)	\$65,000
% change	168.30%	-172.71%	287.30%	-584.62%	115.019
Source:	10-Q	10-Q	10-K	10-Q	10-Q
	8/30/2017	6/7/2017	3/24/2017	11/30/2016	8/30/2016



# QUARTERLY LEVERAGE RATIOS

Three key											
leverage ratios											
signal heightened											
isk at JCP relative											
to its industry	Ratios - Sec	guential O	uarters								
peers Leverage Ratios - Sequential Quarters											
Period Ended	7/29/2017	4/29/2017	1/28/2017	10/29/2016	7/30/2016						
Total debt \$	\$4,293,000	\$4,602,000	\$4,836,000	\$4,796,000	\$4,725,000						
% change	-6.71%	-4.84%	0.83%	1.50%	-0.17%						
Stockholders' equity \$	\$1,155,000	\$1,205,000	\$1,354,000	\$1,140,000	\$1,197,000						
% change	-4.15%	-11.00%	18.77%	-4.76%	-4.24%						
Total debt to equity ratio	3.72	3.82	3.57	4.21	3.95						
% change	-2.68%	6.93%	-15.10%	6.58%	4.25%						
Tangible net worth \$	\$1,155,000	\$1,205,000	\$1,354,000	\$1,140,000	\$1,197,000						
% change	-4.15%	-11.00%	18.77%	-4.76%	-4.24%						
Total debt to tangible net worth	3.72	3.82	3.57	4.21	3.95						
% change	-2.68%	6.93%	-15.10%	6.58%	4.25%						
Total assets \$	\$8,326,000	\$8,587,000	\$9,118,000	\$9,595,000	\$8,935,000						
% change	-3.04%	-5.82%	-4.97%	7.39%	-2.09%						
Total debt to assets ratio	0.52	0.54	0.53	0.50	0.53						
% change	-3.79%	1.04%	6.12%	-5.48%	1.97%						
Tangible assets \$	\$8,326,000	\$8,587,000	\$9,118,000	\$9,595,000	\$8,935,000						
% change	-3.04%	-5.82%	-4.97%	7.39%	-2.09%						
Short-term debt \$	\$241,000	\$319,000	\$278,000	\$278,000	\$359,000						
% change	-24.45%	14.75%	0.00%	-22.56%	6.21%						
Short-term debt % of total debt	5.61%	6.93%	5.75%	5.80%	7.60%						
% change	-19.01%	20.58%	-0.83%	-23.71%	6.39%						
Short-term debt % of working capital	23.35%	24.67%	18.76%	19.93%	33.52%						
% change	-5.34%	31.52%	-5.87%	-40.55%	32.89%						
Total liabilities \$	\$7,171,000	\$7,382,000	\$7,764,000	\$8,455,000	\$7,738,000						
% change	-2.86%	-4.92%	-8.17%	9.27%	-1.75%						
Total liabilities to equity ratio	6.21	6.13	5.73	7.42	6.46						
% change	1.35%	6.84%	-22.69%	14.73%	2.60%						
Total liabilities to tangible net worth ratio	6.21	6.13	5.73	7.42	6.46						
% change	1.35%	6.84%	-22.69%	14.73%	2.60%						
Total debt to EBITDA ratio (annualized)	7.51	29.50		6.97	6.22						
% change	-74.56% 10-Q	944.32% 10-Q	-59.48% 10-Q	<i>12.12%</i> 10-Q	-18.03% 10-Q						
Source:	8/30/2017	6/7/2017	6/7/2017	11/30/2016	8/30/2017						
	0/00/2017	5/7/2017	3/7/2017	11,00,2010	0/00/2017						

### **QUARTERLY LIQUIDITY RATIOS AND RATES OF RETURN**

		•			Meager cash
					ratio
	Liquidity Ratio	os - Sequer Isands of U.S. Dol		rs	
Period Ended	7/29/2017	4/29/2017	1/28/2017	10/29/2016	7/30/2016
Current assets \$	\$3,314,000	\$3,540,000	\$3,901,000	\$4,336,000	\$3,645,000
% change	-6.38%	-9.25%	-10.03%	18.96%	-4.03%
% of short-term debt	1,375.10%	1,109.72%	1,403.24%	1,559.71%	1,015.32%
Current liabilities \$	\$2,282,000	\$2,247,000	\$2,419,000	\$2,941,000	\$2,574,000
% change	1.56%	-7.11%	-17.75%	14.26%	4.72%
Working capital \$	\$1,032,000	\$1,293,000	\$1,482,000	\$1,395,000	\$1,071,000
% change	-20.19%	-12.75%	6.24%	30.25%	-20.07%
% of sales (annualized)	8.71%	11.95%	9.35%	12.21%	9.18%
Cash \$	\$314,000	\$363,000	\$887,000	\$183,000	\$429,000
% change	-13.50%	-59.08%	384.70%	-57.34%	3.37%
% of short-term debt	130.29%	113.79%	319.06%	65.83%	119.50%
Cash ratio	0.14	0.16	0.37	0.06	0.17
% change	-14.80%	-55.96%	489.55%	-62.69%	-1.24%
Current ratio	1.45	1.58	1.61	1.47	1.42
% change	-7.82%	-2.31%	9.38%	4.11%	-8.35%
Source	10-Q 8/30/2017	10-Q 6/7/2017	10-Q 6/7/2017	10-Q 11/30/2016	10-Q 8/30/2017

Positive rates of return during the holiday season are overshadowed by losses throughout the rest of the year

**Rate of Return - Sequential Quarters** 

Thousands of U.S. Dollars)
----------------------------

Period Ended	13 weeks 7/29/2017	13 weeks 4/29/2017	13 weeks 1/28/2017	13 weeks 10/29/2016	13 weeks 7/30/2016
Return on equity	-5.15%	-13.29%	16.84%	-5.60%	-4.48%
% change	61.30%	-178.93%	400.90%	-24.94%	13.76%
Return on net tangible equity	-5.15%	-13.29%	16.84%	-5.60%	-4.48%
% change	61.30%	-178.93%	400.90%	-24.94%	13.76%
Return on total assets	-0.73%	-2.03%	2.05%	-0.72%	-0.62%
% change	63.94%	-199.09%	383.74%	-16.63%	15.33%
Return on tangible assets	-0.73%	-2.03%	2.05%	-0.72%	-0.62%
% change	63.94%	-199.09%	383.74%	-16.63%	15.33%
Source:	10-Q	10-Q	10-K	10-Q	10-Q
	8/30/2017	6/7/2017	3/24/2017	11/30/2016	8/30/2016



#### **ABOUT THIS REPORT/CONTACT CREDITRISKMONITOR**



CreditRiskMonitor has been researching public company credit for more than 15 years and counts over 35% of the Fortune 1000 as customers. Its proprietary FRISK® score predicts bankruptcy risk over the coming 12-month period with 96% accuracy.

CreditRiskMonitor's High Risk Reports feature companies that are exhibiting a significantly high level of financial distress, as indicated by our proprietary FRISK<sup>®</sup> score. The ultimate goal of the High Risk Report series is two-part: provide an early warning for those doing business with an increasingly distressed company and inform of the many signals that should be examined when assessing financial risks.

#### **Request a Personal Demo and Risk Assessment**

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Contact us at: 845.230.3000 https://www.creditriskmonitor.com/contact-us

